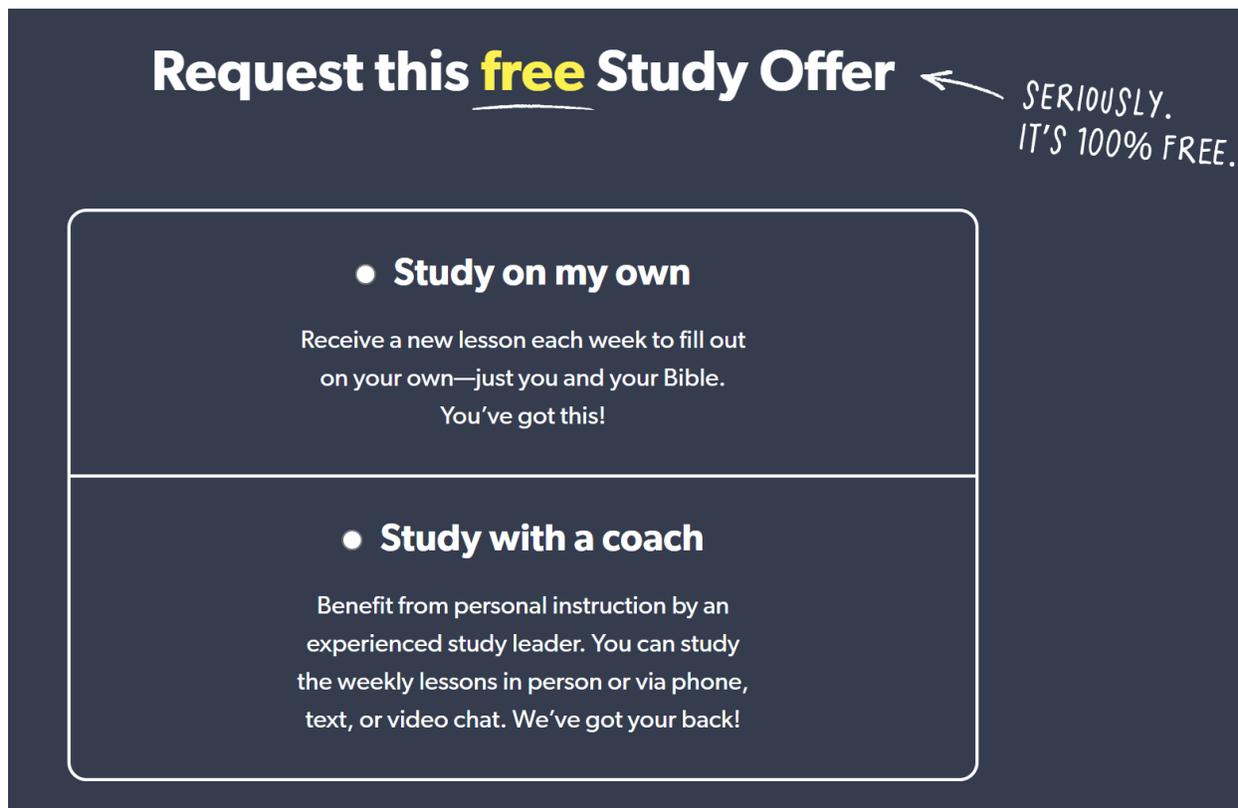


# WHAT TO SAY WHEN DELIVERING BIBLE STUDIES

The first set of instructions are for following up BibleStudyOffer.com interests. The screen shot below is a copy of what the people who went to the BSO website saw when they chose a set of Bible studies. After the screen shot is some guidance on what to say.



Canvas (what to say) when delivering Bible Studies requested through BibleStudyOffer.com.

When the person signed up for Bible studies they chose 1 of 3 Bible study options: 1) Prophecy series (Landmarks of Prophecy); 2) Topical (Bible topics) studies (It Is Written Bible study guides); 3) Children's Lessons (My Place With Jesus Bible Guides). The above screenshot shows you what they are told about how they will receive the lessons. They have 2 choices of how they want to study, only 2: 1) Study on my own - "Receive a new lesson each week to fill out on your own—just you and your bible. You've got this!;" 2) Study with a coach - "Benefit from personal instruction by an experienced study leader. You can study the weekly lessons in person or via phone, text, or video chat. We've got your back!" Knowing this information now helps you when you go to the door.

So, here is a sample canvas:

"Hi. My name is \_\_\_\_\_. I am here to deliver the Bible study you requested through BibleStudyOffer.com."

**"Hold up the presentation folder** with the BSO logo on it and the first lesson in it. If they requested the Prophecy lesson, it will be Landmarks of Prophecy, lesson 1. If they requested the Topical lesson, it will be the It Is Written Bible Study Guides, Lesson 1."

Now say, **IF THEY INDICATED THEY WANTED TO STUDY ON THEIR OWN** (see above screen shot): “You indicated that you would like to study the lessons on your own. Here is your first lesson. We wanted you to have the lesson as soon as possible, and so I am hand delivering it to you. I know that you will be very pleased with the lesson. I will plan to deliver the next lesson 1 week from now. I will plan to stop by at this same time of day.”

**IF THEY INDICATED THEY WANTED TO STUDY WITH A COACH** (see above screen shot): “You indicated that you would like to study with a coach. I am excited to meet you and to be able to be your coach. Here is your first lesson. I know that you will be very pleased with the lesson. Is this a good time to go through the first lesson?”

**(If they say yes**, they should invite you in, but if they don’t invite you in, you can give them some basic instructions at the door, and then finish with the canvas below. Today you should just show them how the Bible study works by opening the lesson and showing them the question/answer format, and how to find the answers in the Bible. If they don’t have a Bible and you don’t have one to give them, then offer to drop one off later. We have Bibles at the church, or call Felicia or Lamar Phillips (numbers in the directory) and ask them how to get one.)

After sharing the first lesson, say....”It was so nice to meet you. I will plan to meet you next week at the time you suggested. Have a wonderful day.

**(If they say no**, just say).... “I certainly understand that you were not expecting me today. Here is the first lesson. I will plan to deliver the next lesson 1 week from now. I will plan to stop by at this same time of day, if they as ok?” (If they need another day or time, they will suggest it.)

NOTE #1: It is not possible to give you information for every reaction that people might have, sorry. But always pray before you go to the door. The Bible has promised that the Holy Spirit will be with you. Then be patient and as kind and understanding as possible, and the Lord will lead you. IF you run into something very unexpected, and you didn’t know what to do, be sure to let us know. You can call Felicia and Lamar, Royce Snyman (number in directory), or Pastor Arnall, and we will be very happy to help you.

NOTE # 2: During the Streams of Light campaign (March 17-22, 2025), there are about 175 people knocking on doors, delivering the packets with Great Controversy, etc, in them, and offering Bible studies verbally. We are told that they may be saying something like “Before we go, we love to study the Bible! We have in-person, online, or through-the-mail studies. Which works best for you.” The leader, Eric Rose, says, “Then, the participant opens the OneAccord Outreach app and enters the contact information. I am sure they don’t make specific promises, such as, ‘We will send someone tomorrow to conduct the first study.’” SO, with this information in mind, the studies that you will be delivering will be in keeping with the scenario described here in NOTE #2. Following is a suggested canvas based on that information and is for delivering the “in-person” study. (If they requested online or through-the-mail, we will manage that from our leadership team.)

“Hi, my name is \_\_\_\_\_. A couple days ago you had a personal visit from someone who shared a book in a packet, and offered to share a Bible study with you. I am here to deliver that study. I have two types of studies to offer you: 1) A series on Prophecies from the Bible; or 2) A Topical study series exploring important life guiding topics in the Bible. Which one would you prefer?”

THEN, proceed similarly to they approaches listed above for following up BibleStudyOffer.com interests.

