

HABITS GREAT LEADERS AVOID

1. THE HABIT OF DOING TOO MUCH.

One of the most common bad habits that limits leaders is the habit of doing too much. While the initial drive to do too much comes from a good place, the results can be crippling.

It seems counterintuitive, but you don't grow by doing more, you grow by doing more of what matters most.

Doing too much not only steals your energy but also suffocates your productivity.

1. Evaluate: Use Craig's four tiers of efficiency to categorize tasks into one of the tiers. Focus on spending more time on tier one and two activities, and less time on tier three and four.

2. Eliminate: Growing impact starts with subtraction, not addition. Stop asking yourself "Can I do this?" Instead, ask yourself:

"Should I do this?" Just because you could do something, doesn't mean you should.

3. Delegate: If you're unwilling to delegate, it will inevitably become the bottleneck that strangles your team's potential.

4. Automate: Look for anything you can streamline or automate. One area many leaders forget is automating their decision-making process. You can pre-decide what you say yes to and what you say no to.

To be great at what you do, you don't let others determine where you spend your time. You intentionally invest your time where it will get the highest return.

The best leaders never just do more. They do more of what matters most.

2. THE HABIT OF AVOIDING CONFLICT.

Conflict is inevitable in leadership, yet many leaders fall into the trap of ignoring it.

Unfortunately, avoiding conflict is always easier in the moment but more difficult in the long run.

A. Change your mindset about conflict.

You have to think about conflict at work, like conflict in a marriage. Conflict is inevitable in a marriage. All couples fight, but healthy couples fight clean.

The same is true in leadership. It's not if you'll face conflict; it's how you face it. Change your mindset so that conflict doesn't mean the end of a relationship; instead, it's an opportunity to strengthen the relationship. Don't be afraid of conflict. Be afraid of unresolved conflict.

B. See problems early and solve them quickly.

When someone wrongs or offends you, go directly to them immediately and work to restore the relationship. According to John Maxwell, "Conflict is like cancer. Early detection increases the likelihood of a positive outcome."

Healthy conflict isn't about winning or losing. It's about growing and learning.

Whenever there's tension, do your best to give your team members the benefit of the doubt, and seek to restore the relationship.

**WE ARE BUILDING RELATIONSHIPS
THAT BUILD DISCIPLES**



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3. THE HABIT OF DOING WHAT YOU HAVE ALWAYS DONE.

This quote is attributed to Henry Ford: “If you do what you’ve always done, you’ll get what you’ve always got.”

Craig suggests two exceptions to this quote:

1. If you do what you’ve always done, you’ll often get less of what you’ve always got. This is also known as the law of diminishing returns.

As time goes on, the world changes and what worked yesterday might not work as well today.

When this happens, leaders are often slow to notice or double down and try to do an outdated idea better. The greatest threat to future success is often past success.

2. If you do what you’ve always done, you’ll occasionally get more than you’ve always got.

Some leadership habits are like investing. Over time, the results compound and accelerate.

So which one is it? Should you do what you’ve always done? The short answer is ... it depends.

Being static about what you do is precarious, and being erratic about what you do is also dangerous. *No matter what you do, do it with intentionality.*

To help you intentionally decide what to invest your time into, here are four questions to ask yourself:

- Is this task, habit, or strategy still aligned with our current goals?
- Are we committed to this strategy because it’s effective, or just because it’s comfortable?
- Where are we seeing diminishing returns, and what should we do about it?
- If someone replaced me in my role, what’s the first thing they’d change?

Remember: If you’re not changing, you aren’t growing. Now is the perfect time to change.

**6 HABITS GREAT
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PART 1**



**6 HABITS GREAT
LEADERS AVOID
PART 2**



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